

Employer News

JUNE 2009



New Videos Show Why Delta Dental Benefits Help Organizations and Employees

In these tough economic times, companies want to make sure they get top value for every dollar they spend. A new series of online videos can show you exactly how Delta Dental benefits make a difference to the health of your employees, and your bottom line.

Each two-minute video answers a business-critical question, such as:

- How important are dental benefits to my employees?
- How can dental benefits help you compete for employees?
- Why are dental benefits a good value for your company?
- What type of plan best fits your employees?

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Online Report Ordering Comes to Delta Dental

Now you can order more than a dozen client-specific reports online

Delta Dental's new online report ordering feature lets you select from 15 different reports. Each report contains valuable information to help you effectively manage and administer your Delta Dental benefits program—including data on your organization's claims and enrollment, procedure utilization, dentist network utilization, and more.

Reports will be delivered by your account executive in your choice of format—electronically as Excel files or PDFs, or via fax—generally within 48 hours.

Reports Available for Ordering

Currently 15 different reports are available for online ordering, including:

- **Group monthly premium, claims, and enrollment reports.** These reports enable you to track your group's utilization over time.
- **Payments to dentists by participating status by state report.** This report shows claims, claim dollars, and procedure codes by dental network. It enables you to get a full picture of how your members use network dentists and what networks members use. The report also breaks down this information state-by-state, a critical feature for groups with multi-state operations.
- **A full list of reports, including descriptions, is available** on the ordering page online.

Submissions" area of our Web site. To get started:

1. **Contact our Enrollment Department at (800) 452-9310 if you've never submitted eligibility changes online.** You'll receive a password and instructions for logging on to the secure area of our Web site.
2. **Complete the proper Plan Sponsor's Certification Form if you haven't already done so.** The form must be used by groups to name those within the organization who are allowed access to protected health information. You can download the form from our Web site at www.deltadentalnj.com; click "Forms." The completed form should

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How to Sign Up for Online Report Ordering

The online report ordering form is located in the secure "Eligibility

Delta Dental of New Jersey, Inc.



Advancing solutions for great oral health

Foundation Donates Nearly \$1 Million to Support Oral Health Programs in NJ, CT

Our 2009 grantees include:

Dental Care for Underserved and Developmentally Disabled

Connecticut Mission of Mercy, throughout CT
 East Orange Health & Human Services Dental Clinic, East Orange, NJ
 Eric B. Chandler Health Center, New Brunswick, NJ
 Eva's Village, Paterson, NJ
 Henry J. Austin Health Center, Trenton, NJ
 Hill Health Corp. for the Katherine Brennan School, New Haven, CT
 Hudson County Dental Society Give Kids a Smile Day, Hudson County, NJ
 Hunterdon County Department of Health, Hunterdon County, NJ
 Jersey Shore University Medical Center, Neptune, NJ
 Jewish Renaissance Medical Center, Perth Amboy, NJ
 JFK Medical Center, Edison, NJ
 Kids Corp., Newark, NJ
 Matheny Medical and Educational Center, Peapack, NJ
 Morristown Memorial Health Foundation (Developmentally Disabled Program; Senior Smiles), Morristown, NJ

New Jersey Foundation of Dentistry for Persons with Disabilities, throughout NJ
 Newark Community Health Center, Newark, NJ
 Ocean Health Initiatives, Lakewood, NJ
 Paterson Public Schools, Paterson, NJ
 St. Joseph's Regional Medical Center, Paterson, NJ
 UMDNJ-Special Care Treatment Center, Newark, NJ
 Virtua Health, Camden, NJ
 Yale New Haven Hospital, New Haven, CT
 Zufall Health Center, Dover, NJ

Dental Education

Burlington County College, Pemberton, NJ
 Camden County College, Camden, NJ
 Middlesex County College, Edison, NJ
 Somerset Medical Center, Somerville, NJ
 Tunxis Community College, Farmington, CT
 UMDNJ Allied Dental Education Scholarships
 UMDNJ Deckle McLean Memorial Lecture
 Boro of Wallington, NJ

Head Start Programs

EASTCONN Head Start, Hampton, CT
 Tri-County Community Action Partnership (Gloucester, Cumberland, Salem Counties), NJ

Online Report Ordering Comes to Delta Dental

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be sent to your Account Executive, or mailed to: Attn: Compliance Office, Delta Dental of New Jersey, 1639 Route 10, Parsippany, NJ 07054.

- 3. Log on to Eligibility Submissions.** Go to www.deltadentalnj.com. Hover over "Employers" and click "Eligibility Submissions." Log in

with your group number and password, and click "Continue."

- 4. Click "Reports Request" to access and follow the onscreen instructions.**

The report ordering feature is available to clients Monday through Saturday from 7 a.m. to 10 p.m. EST.

New Videos Show Why Delta Dental Benefits Help Organizations and Employees

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- Why does the size of the network matter?
- How can dental benefits improve the health of your employees?
- Why is good oral health important in the workplace?
- How can Delta Dental help your company afford dental benefits?

You can view these videos by visiting our Web site at www.deltadentalnj.com. Click the "Trust the Leader" link under "Attention Employers!" in the "Welcome!" area of our Home Page.

Employer News

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Comments and suggestions are welcomed and should be directed to:

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In Connecticut, Delta Dental Insurance Company writes dental coverage on an insured basis and Delta Dental of New Jersey administers self-funded dental benefit programs.

